

Academic Affairs Revenue Enhancing Initiative: Non-Program 100-Funded Positions

\$ 20 million

\$5.15 million

Dean of Government Relations and Resource Development & Associate Dean of Continuing Education and Community Services

- Develop LAX Site, \$50 – 100 million
- Develop Wilshire Site
- Develop Programs of Giving for Foundation
- Develop Training Site for Jobs in Cinema and Television Technology
- Develop Training Site for Jobs in Allied Health Careers
- Develop Programs for American Recovery and Reinvestment Act

\$4.8 million

Dean of Grant Development

- Develop Proposals:
 - \$600,000 Predominately Black Institutions
 - \$100,000 Tech Prep
 - \$500,000 IDRC; \$500,000 second IDRC
 - \$2.5 million AMT, Renewable Energy, and Instructional Technology HSI 5-year grant
 - \$650,000 NSF STEM under-represented students

\$7.6 million

Dean of Career and Technical Education & Associate Dean of TRiO Programs

- Meet with all Divisions on grant development
- Prepare Brief, and Concept Papers, and Proposals:
 - National Science Foundation
 - Department of Justice
 - Department of Labor
 - National Institutes of Health
 - Department of Agriculture
 - Federal Aviation Administration
 - Department of Defense
 - Department of Education

\$2.25 million

Instructor, Special Assignment Director of International Education

- International Education, 300-450 on-campus and online students 2.25 million

Dean of Distance Learning, Instructional Technology, Library, and Learning Center

- Distance Learning Program
- International Education students
- Veterans Online Services
- Jointly: US Active Military Duty

- Implement \$2.5 million Dept of Labor grant
- Further development of \$5 million Earmarks
- \$100,000 Wal-Mart Grant
- Implement six federally-funded TRiO grants

- Further development
 - \$1.2 million Employment Training Panel
 - \$2.5 million Workforce Investment Board training
 - \$750,000 Career, Technical Education
 - \$700,000 Los Angeles City
 - \$500.00 Develop and direct fee-based and non-credit programs for new or continued skills training, basic skills education, career technical education, contract education, and recreational activities.
- With new grants, develop and implement:
 - Emeritus College
 - The Free College
 - Outreach to Middle Schools

SFP Hiring timeline: **March 2009**

April 2009

April – May 2009

Summer 2009