

West Los Angeles College

Business Division

Business Law

Section 8200 & 8201

www.wlac.edu

Online/ Summer 2014
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Course # Law I
Harris

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Meeting Time: TBA

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Credit Hours: 3

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Catalog Description: This course provides an overview provides an overview of the essentials of Law and Contracts in its application to everyday problems pertaining to business and the individual. Elementary safeguards regarding sales and sales contracts are also considered. Case discussions and lecture methods are utilized. Credit is not granted for students enrolled in or with credits in Law one.

COURSE STUDENT LEARNING OBJECTIVES

- 1. Distinguish between a civil cause of action and a criminal cause of action.**
- 2. Brief a case.**
- 3. From a set of facts, prepare a legally enforceable contract for a party you represent**

General Objectives:

- 1. To introduce students to the American Legal System**
- 2. To develop a legal vocabulary**

3. To develop the students understanding of legal theory
4. To help students better understand the nature and function of law
5. To develop the students powers of reasoning and problem solving
6. To provide students with an overview of court procedures
7. To introduce the students to some practical skills necessary to work in the field of law.

Text: BUSINESS LAW TODAY, *THE ESSENTIALS* 10th EDITION

Author: MILLER & JENTZ ISBN; 13: 978-1-133-19135-3 or 10: 1-1-133-19135-5 9th edition may be used But chapter 10 in the tenth edition is chapter 11 in the 9th edition..

Instructional Methods: Student will observe online instructions, do case studies and interface with other students in the chatroom. Discuss each chapter, and prepare writing exercises. Complete The quizzes at the end of each assignment.

Participation: You are required to keep up. Getting the work done ahead of time should be your goal. Always contact me if you run into a problem so we can resolve it timely. YOU MUST TAKE ALL YOUR EXAMS. **YOU MUST TAKE THEM ONLINE.** WHEN THE EXAM PERIOD CLOSES, YOU WILL NOT BE ABLE TO TAKE THAT EXAM OTHERWISE.

GRADING SCALE:

EACH EXAM IS WORTH 100 POINTS AND EACH ASSIGNMENT IS WORTH 60 POINTS FOR A TOTAL OF 720 POINTS.

A	621-720
B	521-620
C	421-520
D	321-420
F	BELOW 320

additional points may be earned for promptness and attendance

IF YOU ARE GOING TO DISCONTINUE THIS CLASS, YOU MUST DROP, I Will NOT DROP YOU

COURSE OUTLINE

LAW 1

Week 1

Introduction to syllabus by reading the entire syllabus. Read chapters 1, and 2

The Constitutional Foundations, Chapter 1, Page1

How the constitution provides protection against overbroad government interference in our daily lives, primary source of law. Discuss Business and the Bill of Rights. Due process and Equal Protection. Where did our constitution come from? Would you make any changes to the Bill of Rights? If so what and why? What are four primary sources of law in the United States. Discuss the supremacy clause.

Week 1

Ethics and Business Decision Making, Chapter 2, Page 44

Discuss the subject of ethics and the professional responsibility of people in the legal environment and business sector. We do this in the chatroom.

Week 2

Court and Alternative Dispute Resolution, chapter 3 Page 64

Discuss the subject of jurisdiction and venue, what are the requirements of Federal Jurisdiction? Compare and contrast the function of trial courts and appellate court, discuss the various ways of dispute resolution including online methods. Identify the basics of the federal and state court systems.

Week 2

Torts, and Cyber Torts - Chapter 4, Page 99

Explanation of how torts and crimes differ, and the purpose of tort law. Identify and discuss intentional torts against persons and property. What are the elements of negligence and define and demonstrate strict liability.

Week 3

- Intellectual Property and Internet Law, Chapter 5, Page 130

Trade marks and related property will be discussed. Look at the landmark case "*The Coca-Cola Co -v- Koke Co. of America*". What is intellectual Property?, and why are patents and trademarks protected by law. What laws protect authors rights in the work they create? Discuss trade secrets and should they be protected.

Week 3

Criminal law and cyber crime - Chapter 6, Page 159

Discuss the circumstances which a party will be held liable for the tort of wrongful interference, how does the tort of appropriation occur? When and how does law protect trade secrets? A summary of the laws protection trademarks, patents and copyrights. RICO - How the Racketeer influenced and Corrupt Organization Act is applied in civil cases, is an encryption code speech? What is cyber crime what laws have been utilized to combat computer crime. What is the difference in traditional crimes and cyber crime? Discuss how encryption programs help protect digital data from unauthorized access.

EXAM CHAPTER 1-6

Week 4

Agreement and Consideration in Contracts - Chapter 7, Page 193

What is the function of contract law? How do we define contract and what are its elements? Discuss the objective theory of contracts. Outline the rules that govern the courts' interpretation of contracts. How to determine Consideration, define and give examples of consideration, what are the exceptions to consideration as a necessary element of an enforceable contract requirements of the offer, termination and accepting of the offer. Fully discuss promissory estoppel, list and define elements of consideration.

Week 4

Capacity, Legality, and enforceability - Chapter 8, Page 227

Discuss and define capacity in a legal sense. What are majority and minority ages can a minor contract, what are some other conditions that make a contract valuable. What is the philosophy (legal) of incapacity? What do we mean by an act, or argument being against public policy? Define an unenforceable contract. What is a void contract? Thoroughly discuss assent. Give examples of mistake, fraud, duress and undue influence to begin this session. Define genuineness of assent, when will genuineness of assent be lacking? Consent is different from genuineness of assent, Why?. Discuss in detail the parole evidence rule. Are promises made in consideration

of marriage enforceable? Why do we have a statute of frauds and what is their origin? Explain which contracts must be in writing to be enforceable and why.

Week 5

Contract performance, Breach and Remedies -Chapter 9, Page 254

Assignments, delegations, intended beneficiaries, incidental beneficiaries will be discussed. We will define privity of contract, what rights can or cannot be assigned. Identify non-contracting parties who have rights under a contract. Differentiate between complete and substantial performance of a contract, and indicate when a breach of contract occurs. Describe duties that cannot be delegated(Examples)

Define the different types of damages that may be obtained on the breach of contract. Describe the types of situations in which mitigating of damages will be required. Distinguish between liquidated damages and penalties. List the equitable remedies that may be granted by courts, and indicate when they will be granted. Explain the common law doctrine of election of remedies.

Week 5

EXAM

Sale and Lease Contracts - The UCC chapter 10, Page 291

In chapter 10, we need only study up to page 307. Stop at page 307 for law one. Discuss the scope of the UCC's article 2 and 2A. Indicate the ways in which the UCC changed the common Law of contracts with respect to contract formation. Discuss the UCC's attempt to avoid the "Battle of the forms", Identify some rules that apply only to contracts between merchants. Revisit the "mirror image rule" and see if the UCC changed it in any way. Look at the "mailbox rule" in an earlier chapter on contracts.

Week 6

Agency Relationships in Business - Chapter 17,, Page 488

One of the most common, important, and pervasive legal relationships is that of AGENCY. Discuss agency relationships in relation to independent Contractors, employers, employees and how the relationship differs from legal standpoint. What is respondent superior?. Liability in agency relationships. Agency termination.

Week6

Personal Property Bailment and Insurance Chapter 23, Page 660

In this chapter we are emphasizing Bailments. In the business world, bailments occur on a daily basis. It is important to understand the responsibilities of the parties to a bailment. We will distinguish between the bailer, Bailee and mutual bailment, and the duties of each. When is property mislaid, abandoned or lost. Property consists of legally protected rights and interests a person has in anything with ascertainable value that is subject to ownership.

Week 6

REVIEW - CHATROOM

Last Week

FINAL EXAM

All chapter references in this syllabus refers to "Business Law Today-10th edition

**WE THANK YOU FOR JOINING US HERE AT WEST LOS ANGELES COLLEGE.
visit the ASO and Join a club, you'll be glad you did.**

STUDENT LEARNING OUTCOMES

This course will help students achieve the following institutional Student Learning Outcomes

A. Critical Thinking: Analyze problems by differentiating fact from opinion, using evidence, and using sound reasoning to specify multiple solutions and their consequences

Assessment: The student will debate possible changes to the court process as it relates to mentally ill offenders and prepare an alternate process other than incarceration.

B. Civic Responsibility Apply the principles of civility to situations in the context of work, family, community and the global environment.

Assessment: The student will assist in the Associated Student Organizations election process, recommend areas of improvement and prepare an improvement implementation design for ASO elections.

C. Ethics: Practice and demonstrate standards of personal and professional integrity, honesty in fact, and fairness: apply ethical principles in submission of all college work.

Assessment: The student will write a paper contrasting the code of ethics in the book with the one at his/her workplace. If the workplace does not have a code of ethics, the student will create a sample code.