Consult a counselor to develop an educational plan. Visit the Transfer Center for additional information about transferring.

HOSPITALITY HOTEL SALES & MARKETING (CA)
MAJOR CODE: 1307.07

Gainful Employment
To find information about the careers for which this certificate prepares you, the costs associated with the program, median debt accumulated by students completing the program, and time to completion, please visit the Gainful Employment Disclosure website at: http://wlac.edu/Gainful-Employment/index.aspx.

Required courses ................................................................. 18

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
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<tbody>
<tr>
<td>BUS 001</td>
<td>Introduction to Business</td>
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<tr>
<td>HOSPT 100</td>
<td>Introduction to Hospitality Industry</td>
<td>3</td>
</tr>
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<td>HOSPT 135</td>
<td>Meeting, Convention Planning</td>
<td>3</td>
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<tr>
<td>HOSPT 302</td>
<td>Introduction to Hotel/Motel Operations</td>
<td>3</td>
</tr>
<tr>
<td>HOSPT 303</td>
<td>Hotel Front Office Operations</td>
<td>3</td>
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<td>HOSPT 310</td>
<td>Hospitality Sales</td>
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<td>OR</td>
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<tr>
<td>MARKET 001</td>
<td>Principles of Selling</td>
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<tr>
<td>HOSPT 311</td>
<td>Hospitality Marketing</td>
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<td>OR</td>
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<tr>
<td>MARKET 021</td>
<td>Principles of Marketing</td>
<td>3</td>
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<tr>
<td>HOSPT 320</td>
<td>Hospitality Law</td>
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<td>OR</td>
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<td>BUS 005</td>
<td>Business Law</td>
<td>3</td>
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<tr>
<td>HOSPT 325</td>
<td>Guest Relations Management</td>
<td>3</td>
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<tr>
<td>HOSPT 330</td>
<td>Managing Technology &amp; E-Commerce</td>
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INTERNATIONAL AREA STUDIES
SOCIAL SCIENCE DIVISION

INTERNATIONAL AREA STUDIES – AFRICA (AA)
MAJOR CODE: 2210.10

The Associate in Arts International Area Studies—Africa cultivates global citizens who specialize in Africa and who study the world from an international/global perspective. Integral to this is to be conversant with African and global politics and governance, markets, culture and society, languages and area studies.

Student learning outcomes promote knowledge of Africa as well as enhance awareness of the region and its diverse peoples and cultures and the roles these play in the larger global community.
The Associate in Arts in International Area Studies—Africa degree will enable students to pursue multiple pathways to transfer or careers with a strong understanding of one of the most dynamic regions of the world, Africa. The Student Learning Outcomes for this degree focus on politics and governance, markets, culture and society, languages, and area studies.

**Program Learning Outcomes**: Upon successful completion of this program, students will be able to...

- Develop a process that can lead to insights in understand a culture other than your own.
- Interact with sympathy and respect to cultural mores, beliefs, and traditions within a global context.
- Acquire knowledge of the key patterns, themes, events, and figures of the past and present, across the global spectrum.
- Utilize and exercise available resources to conduct topic investigations in order to analyze what one sees and experiences within a global vision.
- Develop cross-cultural competency, empathy, and insight into the human experience that transcends demographic categorizations.
- Seek out and engage in opportunities that broaden their perspective and increase their responsibility to community both locally and globally.
- Address social, behavioral, and cultural issues to respond to the challenges of work, family, community, and the world at large.
- Apply and relate their understanding of international trade and initiatives to develop multiple perspective on globalization issues and their impact on economic decision makers.

**Note**: in addition to the following degree requirements, two semesters of a foreign language are recommended.*

### Required courses.................................................. 27

- ANTHRO 102 Cultural Anthropology ........................3
- ART 141 Introduction of African Art ..........................3
- ECON 002 Macro Economics .................................3
- GEOG 002 Cultural Elements of Geography .............3
- HISTORY 027 History of Africa ..............................3
- HISTORY 087 Intro to World Civilization II .............3
- POL SCI 002 Comparative Politics .........................3
- POL SCI 007 International Relations .......................3
- POL SCI 060 Intro to Globalization .........................3

### Additional LACCD GE plan units................................. 18

(21 units, minus 3 major units that may be double-counted as GE)

### Degree-applicable elective units.......................... 15

### TOTAL.............................................................. 60

*Recommended foreign language courses:

FRENCH 1 Elementary French I................................5
FRENCH 2 Elementary French II ................................5
FRENCH 3 Intermediate French I ..............................5
FRENCH 4 Intermediate French II ............................5

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**INTERNATIONAL AREA STUDIES – ASIA (AA)**

**MAJOR CODE: 2210.10**

The Associate in Arts International Area Studies—Asia cultivates global citizens who specialize in Asia and who study the world from an international/global perspective. Integral to this is to be conversant with Asian and global politics and governance, markets, culture and society, languages and area studies.

Student learning outcomes promote knowledge of Asia as well as enhance awareness of the region and its diverse peoples and cultures and the roles these play in the larger global community.

The Associate in Arts International Area Studies—Asia degree will enable students to pursue multiple pathways to transfer or careers with a strong understanding of one of the most dynamic regions of the world, Asia. The Student Learning Outcomes for this degree focus on politics and governance, markets, culture and society, languages, and area studies.

**Program Learning Outcomes**: Upon successful completion of this program, students will be able to...

- Develop a process that can lead to insights in understand a culture other than your own.
- Interact with sympathy and respect to cultural mores, beliefs, and traditions within a global context.
- Acquire knowledge of the key patterns, themes, events, and figures of the past and present, across the global spectrum.
- Utilize and exercise available resources to conduct topic investigations in order to analyze what one sees and experiences within a global vision.
• Develop cross-cultural competency, empathy, and insight into the human experience that transcends demographic categorizations.
• Seek out and engage in opportunities that broaden their perspective and increase their responsibility to community both locally and globally.
• Address social, behavioral, and cultural issues to respond to the challenges of work, family, community, and the world at large.
• Apply and relate their understanding of international trade and initiatives to develop multiple perspective on globalization issues and their impact on economic decision makers.

Required courses

ANTHRO 102 Cultural Anthropology ..................................3
ECON 002 Macroeconomics .............................................3
GEOG 002 Cultural Elements of Geography ..................3
HISTORY 074 Asian Civilizations .....................................3
HISTORY 087 Intro to World Civilization II .........................3
POL SCI 002 Comparative Politics ..................................3
POL SCI 007 International Relations ................................3
POL SCI 060 Intro to Globalization ..................................3

Additional LACCD GE plan units ......................................18

(21 units, minus 3 major units that may be double-counted as GE)

Degree-applicable elective units ....................................15

TOTAL ............................................................................60

INTERNATIONAL AREA STUDIES – LATIN AMERICA (AA)
MAJOR CODE: 2210.10

The Associate in Arts International Area Studies—Latin America cultivates global citizens who specialize in Latin America and who study the world from an international/global perspective. Integral to this is to be conversant with Latin American and global politics and governance, markets, culture and society, languages and area studies.

Student learning outcomes promote knowledge of Latin America as well as enhance awareness of the region and its diverse peoples and cultures and the roles these play in the larger global community.

The Associate in Arts International Area Studies—Latin America degree will enable students to pursue multiple pathways to transfer or careers with a strong understanding of one of the most dynamic regions of the world, Latin America. The Student Learning Outcomes for this degree focus on politics and governance, markets, culture and society, languages, and area studies:

Program Learning Outcomes: Upon successful completion of this program, students will be able to...

• Develop a process that can lead to insights in understand a culture other than your own.
• Interact with sympathy and respect to cultural mores, beliefs, and traditions within a global context.
• Acquire knowledge of the key patterns, themes, events, and figures of the past and present, across the global spectrum.
• Utilize and exercise available resources to conduct topic investigations in order to analyze what one sees and experiences within a global vision.
• Develop cross-cultural competency, empathy, and insight into the human experience that transcends demographic categorizations.
• Seek out and engage in opportunities that broaden their perspective and increase their responsibility to community both locally and globally.
• Address social, behavioral, and cultural issues to respond to the challenges of work, family, community, and the world at large.
• Apply and relate their understanding of international trade and initiatives to develop multiple perspective on globalization issues and their impact on economic decision makers.

Note: in addition to the following degree requirements, two semesters of a foreign language are recommended.*

Required courses

ANTHRO 102 Cultural Anthropology ..................................3
ECON 002 Macroeconomics .............................................3
GEOG 002 Cultural Elements of Geography ..................3
HISTORY 087 Intro to World Civilization II .........................3
POL SCI 002 Comparative Politics ..................................3
POL SCI 007 International Relations ................................3
POL SCI 017 Gov’t & Politics of Latin America ................3
SPANISH 010 Latin American Civilization .....................3

Additional LACCD GE plan units ......................................18

(21 units, minus 3 major units that may be double-counted as GE)

Degree-applicable elective units ....................................15

TOTAL ............................................................................60

*Recommended foreign language courses:
of this program, students will be able to...

Program Learning Outcomes:

- Develop a process that can lead to insights in understand a culture other than your own.
- Interact with sympathy and respect to cultural mores, beliefs, and traditions within a global context.
- Acquire knowledge of the key patterns, themes, events, and figures of the past and present, across the global spectrum.
- Utilize and exercise available resources to conduct topic investigations in order to analyze what one sees and experiences within a global vision.
- Develop cross-cultural competency, empathy, and insight into the human experience that transcends demographic categorizations.
- Seek out and engage in opportunities that broaden their perspective and increase their responsibility to community both locally and globally.

INTERNATIONAL AREA STUDIES – MIDDLE EAST (AA)

The Associate in Arts International Area Studies—Middle East cultivates global citizens who specialize in the Middle East and who study the world from an international/global perspective. Integral to this is to be conversant with Middle East and global politics and governance, markets, culture and society, languages and area studies.

Student learning outcomes promote knowledge of the Middle East as well as enhance awareness of the region and its diverse peoples and cultures and the roles these play in the larger global community.

The Associate in Arts International Area Studies—Middle East degree will enable students to pursue multiple pathways to transfer or careers with a strong understanding of one of the most dynamic regions of the world, the Middle East. The Student Learning Outcomes for this degree focus on politics and governance, markets, culture and society, languages, and area studies:

- Address social, behavioral, and cultural issues to respond to the challenges of work, family, community, and the world at large.
- Apply and relate their understanding of international trade and initiatives to develop multiple perspective on globalization issues and their impact on economic decision makers.

Note: in addition to the following degree requirements, two semesters of a foreign language are recommended.*

Required courses .................................................. 27

<table>
<thead>
<tr>
<th>Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>ANTHRO 102</td>
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<tr>
<td>ANTHRO 134</td>
<td>Peoples &amp; Culture of the Middle East</td>
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<tr>
<td>ART 141</td>
<td>Introduction of African Art</td>
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<tr>
<td>ECON 2</td>
<td>Macro Economics</td>
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<tr>
<td>GEOG 2</td>
<td>Cultural Elements of Geography</td>
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<tr>
<td>HISTORY 87</td>
<td>Intro to World Civilization II</td>
<td>3</td>
</tr>
<tr>
<td>POLI SCI 2</td>
<td>Comparative Politics</td>
<td>3</td>
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<tr>
<td>POLI SCI 7</td>
<td>International Relations</td>
<td>3</td>
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<tr>
<td>POLISCI 60</td>
<td>Intro to Globalization</td>
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</tbody>
</table>

Additional LACCD GE plan units ................................. 18

(21 units, minus 3 major units that may be double-counted as GE)

Degree-applicable elective units ................................. 15

TOTAL .......................................................... 60

*Recommended foreign language courses:

<table>
<thead>
<tr>
<th>Code</th>
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<tr>
<td>ARABIC 1</td>
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<tr>
<td>ARABIC 2</td>
<td>Elementary Arabic II</td>
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</table>

KINESIOLOGY

KINESIOLOGY & ATHLETICS DIVISION

KINESIOLOGY (AA-T)

The West Los Angeles College curriculum for the Associate in Art in Kinesiology Transfer Degree is designed to prepare students for transfer to bachelor degree programs in...